



**CENTRAL NEW MEXICO ASSOCIATION OF INSURANCE AND FINANCIAL ADVISORS**

*formerly Central New Mexico Association of Life Underwriters*

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March 4, 2020

Tod C. Novak  
The Novak Group  
9400 Holly Avenue Building 4  
Albuquerque, New Mexico 87122

Dear Tod:

Just a brief note to say “Thank You” for your professional presentation to our members and guests on Thursday, February 25, 2010 at the Desert Greens Golf Course.

We greatly appreciated your “Client Pre-Program Questionnaire” and your diligence in understanding the purpose of our meeting and the nature of our organization. It was a pleasure coordinating this event with you and we welcomed the promotional material you helped us with.

Comments after your presentation have been most positive and you will be considered to speak at one of our other events in the future.

Cordially,

A handwritten signature in black ink that reads "Sharon Wagner". The signature is fluid and cursive, written over a light blue horizontal line.

Sharon A. Wagner,  
Executive Director.